## CONTAINERIZATION DISCOUNT -

Those of you who mail have probably noticed the "containerization discount" that recently showed up as on option on your Form 3062.

I reached out to Peter Schultz, the Mailing/Delivery Specialist for Woodward Printing Services and he shared a bit of information with me. The discount is available for folks that mail EDDM - either SCF or DDU.

NOTE: If you have any doubts about your eligibility or how to complete the forms - reach out to your local postmaster.

Here's information that Peter shared that may be of help as you determine if you are eligible for a discount. You choose a mailing type on Form 3062 - if you chose one of the below:

## NONE EDDM (F19) GETS NO DISCOUNT AT ALL

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## SCF EDDM (F21) GETS SCF CONTAINERIZATION DISCOUNT (F52) $=.002$

 DISCOUNT/PIECE****************************************************************************** ************

## DDU EDDM (F22) GETS DDU CONTAINERIZATION DISCOUNT (F47) $=.009$ DISCOUNT/PIECE

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THE NUMBER YOU PUT IN EITHER F21 OR F22 MUST GO INTO F52 OR F47....IF THESE DO NOT MATCH YOU WILL GET AN ERROR CODE AND HAVE TO RE-ENTER IN CORRECT FIELD.

If you are mailing 10,000 pieces at the SCF EDDM rate you will receive a $.002 /$ piece discount. That equates to $\$ 20$ savings a week, $\$ 1,040$ per year. Not too bad for just clicking a box!

If you are mailing 10,000 pieces at the DDU EDDM rate you will receive a $.009 /$ piece discount. That equates to $\$ 90$ per week - or $\$, 4680$ per year.

None of us has control over the USPS mailing rates - so it's imperative that we take advantage of every available discount. I hope this information helps you save some money.

Again, this info is just to get you pointed in the right direction. If you need help contact your local postmaster or the mailing specialist at your printer.

Lee

